

Returns	1 Month	3 Month	1 Year	Since Inception (13 Dec 2024)	
<b>GCQ NZ PIE (NZD)<sup>1</sup></b>	<b>(9.2%)</b>	<b>(11.8%)</b>	<b>(7.4%)</b>		<b>(1.8%)</b>
MSCI World Index (NZD) <sup>2</sup>	(2.5%)	(2.0%)	12.5%		15.1%
<b>Outperformance</b>	<b>(6.7%)</b>	<b>(9.8%)</b>	<b>(19.9%)</b>		<b>(16.9%)</b>
Returns	1 Month	3 Months	1 Year	2 Year	3 Year
			(p.a.)	(p.a.)	Since Inception (p.a.)
					(1 July 2022)
<b>GCQ P Class (AUD)<sup>1</sup></b>	<b>(9.1%)</b>	<b>(12.9%)</b>	<b>(11.8%)</b>	<b>8.7%</b>	<b>19.8%</b>
MSCI World Index (AUD) <sup>2</sup>	(2.2%)	(3.1%)	7.3%	17.2%	19.8%
<b>Outperformance</b>	<b>(6.9%)</b>	<b>(9.8%)</b>	<b>(19.1%)</b>	<b>(8.5%)</b>	<b>0.0%</b>
					<b>1.4%</b>

<sup>1</sup>Net performance figures are shown after all fees and expenses and assumes reinvestment of distributions. Past performance is not a reliable indicator of future results. Figures longer than one year have been annualised. <sup>2</sup>See MSCI Disclaimer on the last page.

**"The stock market is the only market where things go on sale and all the customers run out of the store."**

- Cullen Roche

The portfolio's net return for the month of January 2026 was **-9.2%**, which compares with the MSCI World Index (NZD) return of **-2.5%**.

Since inception in December 2025, the NZ PIE Fund has returned **-1.8% p.a.**, whereas the MSCI World Index (NZD) has returned **+15.1% p.a.**

The Fund's short-term underperformance for the current financial year follows strong outperformance in the prior period as shown in the table below:

Returns	FY25 Since Inception	FY26 YTD
<b>GCQ NZ PIE (NZD)<sup>1</sup></b>	<b>4.0%</b>	<b>(5.5%)</b>
MSCI World Index (NZD) <sup>2</sup>	0.8%	14.2%
<b>Excess performance</b>	<b>3.2%</b>	<b>(19.7%)</b>

Importantly, the recent performance, while disappointing, has not been triggered by any deterioration in the fundamentals of the portfolio, which continues to grow revenue at **+12% p.a.** and free cash flow at **+17% p.a.** over the next five years, but broad-based multiple compression driven by concerns around disruption from Artificial Intelligence (AI).

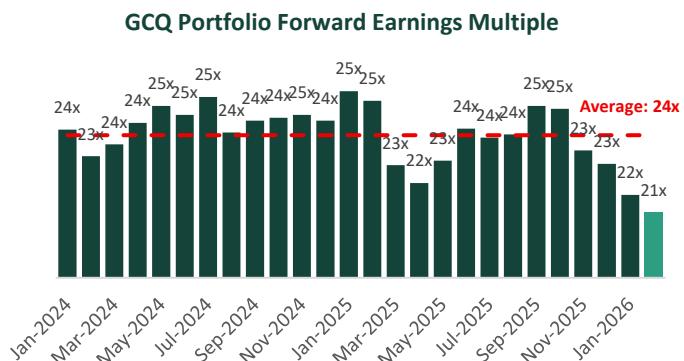
Portfolio as of 31 January 2026	Weight
<b>MSCI</b>	9%
<b>FICO</b>	7%
Industry standard businesses	<b>16%</b>
<b>Hemnet</b>	9%
<b>rightmove</b>	5%
<b>Scout24</b>	1%
Real estate advertising monopolies	<b>15%</b>
<b>Uber</b>	9%
<b>airbnb</b>	6%
Sharing economy	<b>15%</b>
<b>amazon.com</b>	11%
Global cloud computing	<b>11%</b>
<b>VISA</b>	7%
	4%
Global consumer payments	<b>11%</b>
<b>LVMH</b>	5%
<b>HERMÈS</b>	3%
<b>RICHÉMONT</b>	1%
Super-luxury goods	<b>9%</b>
<b>Money Forward</b>	6%
<b>freee</b>	1%
Cloud accounting software	<b>7%</b>
<b>SMG</b> swiss marketplace group	5%
<b>Vend</b>	1%
Online marketplaces	<b>6%</b>
<b>WD-40</b> COMPANY	4%
Branded consumer goods	<b>4%</b>
<b>Meta</b>	2%
Global online advertising	<b>2%</b>
Other high-quality businesses	<b>1%</b>
Total long	<b>96%</b>
Shorts	(3%)
Net exposure	<b>93%</b>
Cash	<b>7%</b>
<b>TOTAL</b>	<b>100%</b>

**“The key to making money in stocks is to not get scared out of them.”**

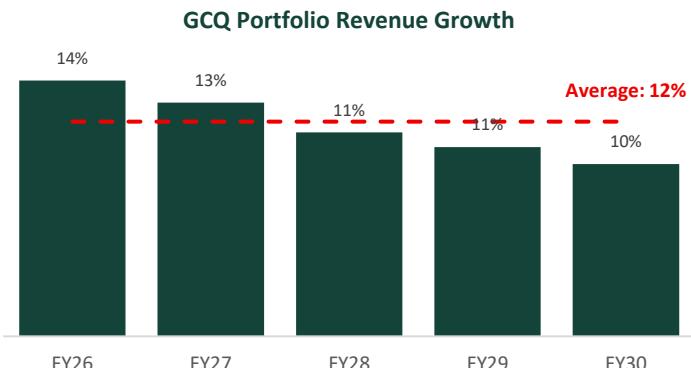
- Peter Lynch

Our January update typically sets out a detailed update on quarterly earnings for our portfolio. However, given the recent sell-off in software, information services, and internet companies, which collectively represent a meaningful portion of our portfolio, we thought it would be helpful to step back and look at some of the underlying secular trends in our portfolio of monopolies, oligopolies, and irreplaceable brands.

Importantly, the recent performance, while disappointing, has not been triggered by any deterioration in the fundamentals of the portfolio, which continues to grow revenue at +12% p.a. and free cash flow at +17% p.a. over the next five years. Rather, the sell-off reflects broad-based multiple compression.



It is worth reiterating that despite fears of AI-driven disruption, thus far we have seen no discernible impact to revenue or margins for any of our portfolio companies. In fact, most of our companies continue to deliver revenue and earnings above market expectations.

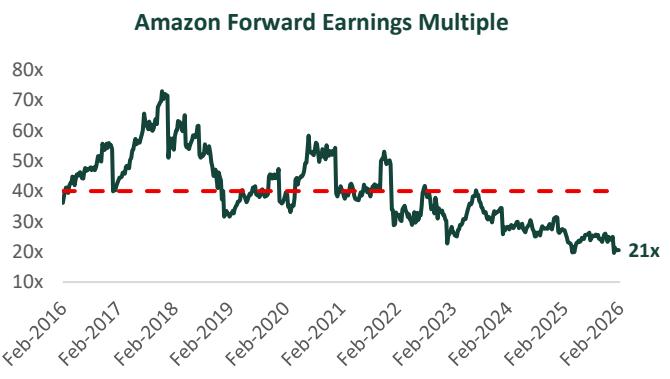


#### GCQ Portfolio Free Cash Flow Growth



It is for this reason that we view this sell-off as a rare opportunity to buy a collection of wonderful businesses at a deep discount to our appraisal of fair value. On the following pages, we highlight the current multiples of our largest individual positions relative to their own historical valuation range, which, combined with strong and improving fundamental performance, gives us conviction that we will deliver very strong returns for investors from here.

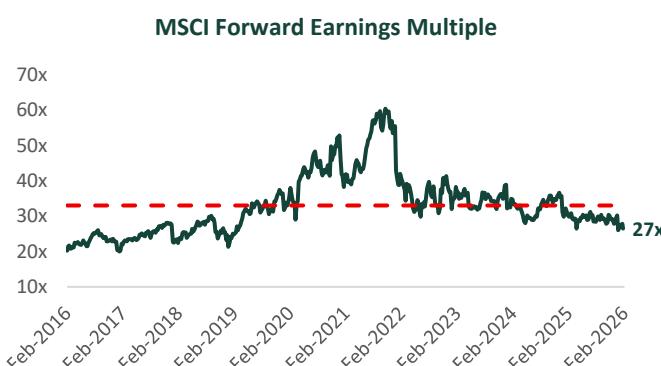
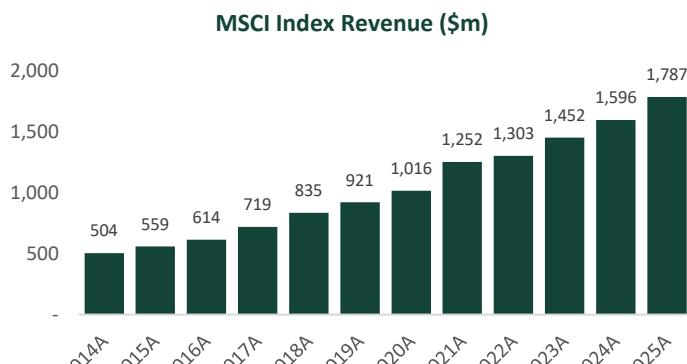
Our largest position, Amazon, continued to deliver strong revenue growth, including a reacceleration in growth from Amazon Web Services (AWS), its industry-leading cloud computing infrastructure business, to +24% year-on-year. Despite this, Amazon is trading at its lowest forward earnings valuation in recent memory, with its share price performance over the past three years more than underpinned by earnings growth and earnings upgrades – i.e., higher-than-expected earnings, which lead estimates to be revised upwards.



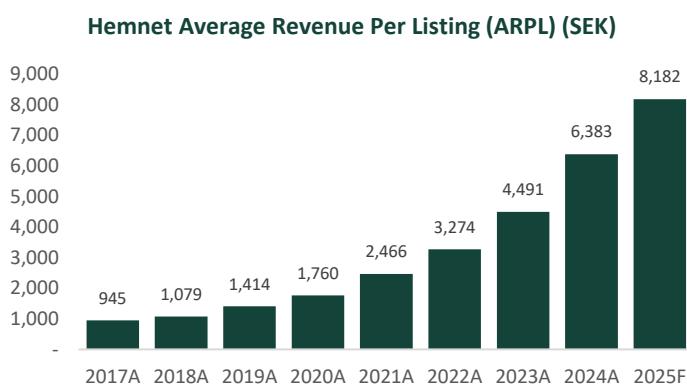
Similarly, MSCI recorded another record quarter, with revenue growth of +11% year-on-year, while earnings per share grew +12% year-on-year, underpinned by continued growth in its dominant index franchise, up +14% year-on-year. However, in early-February, MSCI could not escape an indiscriminate sell-off in information services

**GCQ**

companies on the back of broad-based fears that Artificial Intelligence (AI) would disrupt workflows. MSCI is also trading below its average valuation, which we find incredibly attractive for a business that earns a royalty on the growth of the equity market.



Hemnet, which has been our largest detractor in the past six months, delivered +29% year-over-year growth in Average Revenue Per Listing (ARPL), despite continued weakness in the listings environment. Hemnet is now trading at its lowest multiple since listing, and at a discount to other listed property portals, despite a longer runway of revenue growth from price increases and premiumisation, while earnings are cyclically depressed by the macroeconomic environment in Sweden.



### Hemnet Forward Earnings Multiple



Uber continues to deliver strong growth in revenue and earnings, but is also trading at its lowest forward earnings valuation in history. We believe Autonomous Vehicles (AVs) will significantly expand Uber's total addressable market. By lowering the cost per trip, AVs will unlock new consumer use cases – much like Uber's initial disruption grew the market far beyond the traditional taxi industry.

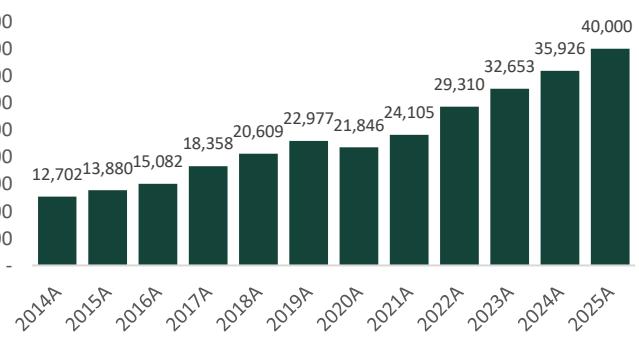
### Uber Forward Earnings Multiple

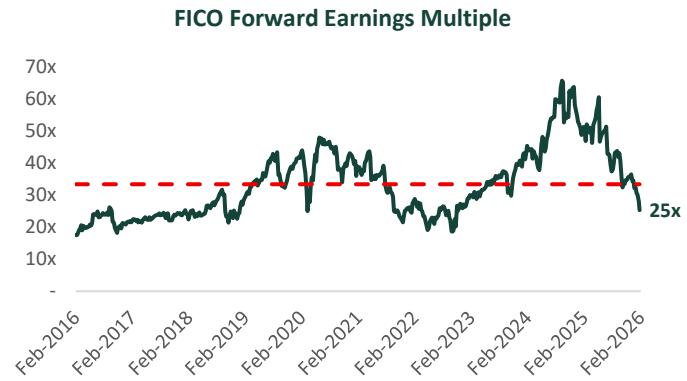
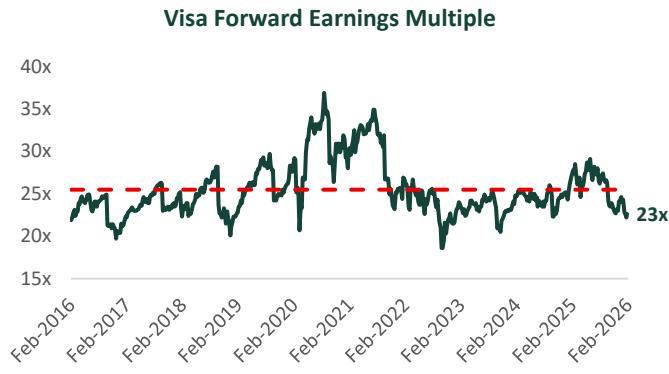


Visa delivered yet another quarter of sustained double-digit growth in earnings, yet its multiple is also trading near multi-year lows.

We liken these situations to a “coiled spring” – where growth in a company’s intrinsic value lags its share price performance. Visa has delivered a total return of +22% p.a. since listing in 2008, and we believe it continues to be undervalued by the market.

### Visa Revenue (\$m)



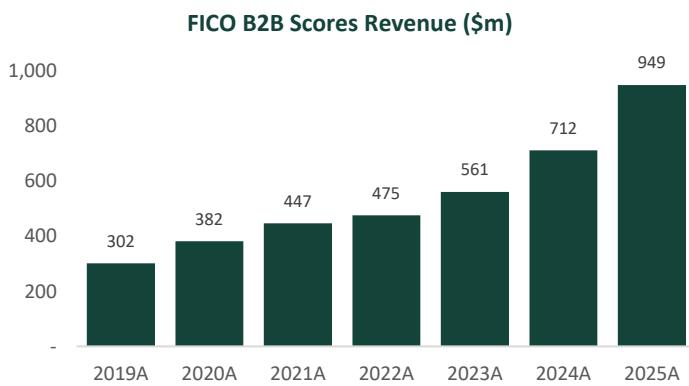


In some cases, companies with incredibly strong and improving fundamentals have faced indiscriminate selling simply due to their classification in the “software” industry. For instance, FICO is technically classified as a Software business by The Global Industry Classification Standard (GICS). In reality, the company makes money from its near-monopoly credit score franchise in the US. FICO’s Scores business is protected by multi-sided network effects between credit bureaus, lenders, investors, consumers, and regulators, where it is the industry standard “language” of communicating consumer credit risk in the U.S.

During the quarter, FICO’s Scores business grew revenues by +29% year-on-year, +5% above consensus. We see meaningful valuation upside to the current price.

***“When a dress is on sale, you want to buy...it's opposite in the stock market; you want to buy higher and sell lower. You need to fight that emotion.”***

- Stanley Druckenmiller



## CONTACT

KATHY WU  
Chief Operating Officer  
[contact@gcqfunds.com](mailto:contact@gcqfunds.com)  
+61 (2) 7252 9124

GCQ Funds Management Pty Ltd  
Level 14, 167 Macquarie Street  
Sydney, NSW 2000 Australia  
[gcqfunds.com](http://gcqfunds.com)

## DISCLAIMER

Adminis Funds Limited (FSP1008007) (NZBN: 9429052179914) is the Manager and Issuer of the GCQ Flagship PIE Fund (the Fund). The investment manager for the Fund is GCQ Funds Management Pty Ltd AFSL 538513. The information in this monthly update is directed and available to residents of New Zealand only deemed to be Wholesale Clients under Schedule 1 of the Financial Markets Conduct Act 2013. The distribution of information to persons outside these criteria may be restricted by law and persons who come into possession of it should seek advice and observe any such restriction. This information is intended to be general in nature and is not personal financial product advice. Any advice contained in this document is general advice only and has been prepared without considering your objectives, financial situation or needs. Before acting on any information, you should consider the appropriateness of the information provided and the nature of the relevant financial product having regard to your objectives, financial situation and needs. You should seek independent financial advice and read the relevant disclosure statements or other offer document prior to making an investment decision (including a decision about whether to acquire or continue to hold) about a financial product.

## MSCI DISCLAIMER

Certain information contained herein (the "Information") is sourced from/copyright of MSCI Inc., MSCI ESG Research LLC, or their affiliates ("MSCI"), or information providers (together the "MSCI Parties") and may have been used to calculate scores, signals, or other indicators. The Information is for internal use only and may not be reproduced or disseminated in whole or part without prior written permission. The Information may not be used for, nor does it constitute, an offer to buy or sell, or a promotion or recommendation of, any security, financial instrument or product, trading strategy, or index, nor should it be taken as an indication or guarantee of any future performance. Some funds may be based on or linked to MSCI indexes, and MSCI may be compensated based on the fund's assets under management or other measures. MSCI has established an information barrier between index research and certain Information. None of the Information in and of itself can be used to determine which securities to buy or sell or when to buy or sell them. The Information is provided "as is" and the user assumes the entire risk of any use it may make or permit to be made of the Information. No MSCI Party warrants or guarantees the originality, accuracy and/or completeness of the Information and each expressly disclaims all express or implied warranties. No MSCI Party shall have any liability for any errors or omissions in connection with any Information herein, or any liability for any direct, indirect, special, punitive, consequential or any other damages (including lost profits) even if notified of the possibility of such damages.